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# MCARTHUR GLEN DISTRIBUTION HUB

B 2 B

2025



# McArthurGlen Distribution Hub

The newly launched **McArthurGlen Distribution Hub** provides Tour Operators and Travel Partners to **sell** value-added **FIT tourist packages** including **Shuttle transfers, private transfers** and **shopping packages** with additional benefits to main McArthurGlen Designer Outlets across Europe, including:

- Serravalle Designer Outlet (Milan) - Shuttle and Private Transfers
- Noventa di Piave Outlet (Venice)
- Castel Romano Designer Outlet (Rome)
- Parndorf Designer Outlet (Vienna) - Shuttle and Private Transfers
- Roermond Designer Outlet (Dusseldorf)
- Paris Giverny (Paris)
- McArthurGlen Provence – Village de Marques (Marseilles)

**You can start purchasing the packages immediatly.**

**LINK TO THE MG DISTRIBUTION HUB FOR TRAVEL TRADE PARTNERS (ONLY B2B) and start:**

<https://mgbooking.tripodeck.com/?orderCustId=6977233>

Thanks to the simple link above, the travel partner will be able to access an E-Commerce portal developed by TripOdeck, to book and pay via credit card for McArthurGlen packages at a **NET rate discounted by 30% from the market price**

- ✓ The trade partner can buy the package to the desired Outlet, with an easy interface.
- ✓ The system will process the request in minutes and will issue the ticket (no price indicated).
- ✓ No system integration is needed.
- ✓ No contract to sign.



**ABOUT OUR SOFTWARE PARTNER:**

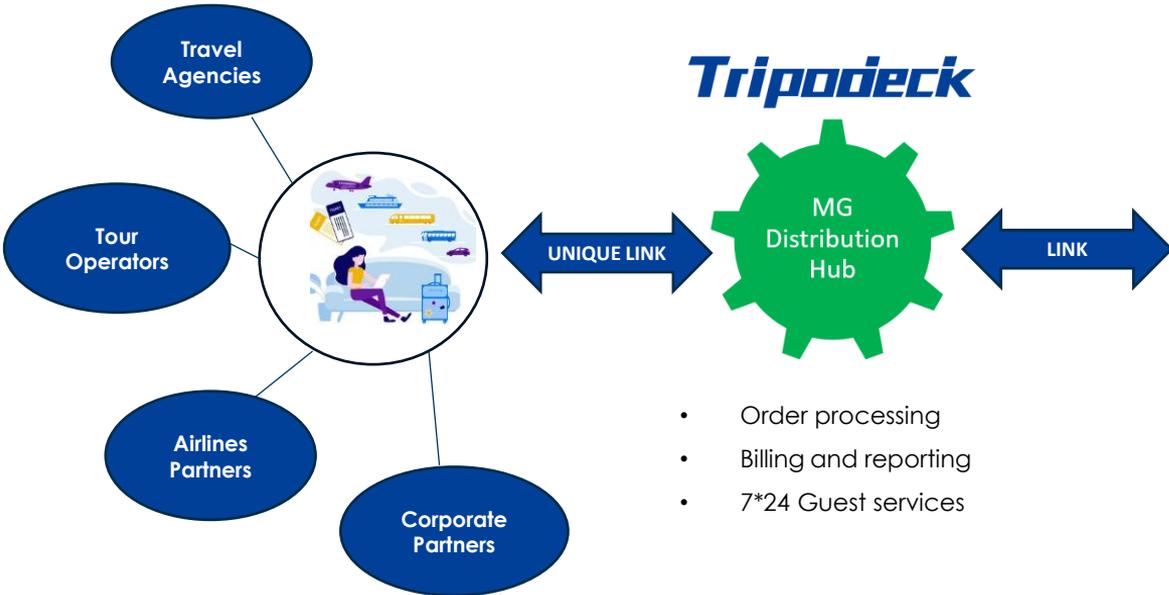
TRIPODECK is the largest cultural and tourism distribution system provider in China, established in 2014 with 14 offices in China and Japan. In its ecosystem, TRIPODECK serves:

- 10.000+ tourism merchants, including attractions, hotels etc
- 30.000+ travel agencies, ticketing agencies, whole sellers, OTAs
- 3M SKU in TRIPODECK distribution product pool.
- Total €3.12B GMV (Gross Merchandise Value)in 2023



**MCARTHURGLEN**  
DESIGNER OUTLETS

# OPERATING MODEL



**Tripodeck**



- Order processing
- Billing and reporting
- 7\*24 Guest services

<b>Self Drive Packages</b>	Self drive packages with value added benefits	
<b>Private Transfers</b>		
<b>hTREEWAYS</b> Limousinenservice M&R	From Milan to	DESIGNER OUTLET SERRAVALLE
	From Vienna to	DESIGNER OUTLET PARNDORF
<b>Shuttle Bus Suppliers</b>		
<b>ZANI VIAGGI</b> EXPERIENCE TOGETHER	From Milan to	DESIGNER OUTLET SERRAVALLE
<b>FRIGERIO</b> il Gruppo	From Rome to	DESIGNER OUTLET CASTEL ROMANO
<b>ciliaitalia</b> GRUPPE RATP	From Venice to	DESIGNER OUTLET NOVENTA DI PIAVE
<b>ATVO</b> viaggiamo con voi	From Vienna to	DESIGNER OUTLET PARNDORF
<b>BLAGUSS</b>	From Dusseldorf to	DESIGNER OUTLET ROERMOND
<b>TiTandix</b> ™	From Paris to	DESIGNER OUTLET PARIS-GIVERNY
<b>PARIS CITY VISION</b>		
<b>Experiences &amp; Shopping</b>	Experiences in the surroundings of the Outlets and value added shopping	

# SHUTTLE OPERATING MODEL

Booking placement: Travel agencies do not need to sign a contract to place a booking!

Start selling **Shuttle transfers** at **NET rates!**

1

Access the MG Distribution Hub through the B2B link

2

Access the Portal and choose your desired destination/Outlet. **Your prices are NET and discounted by 30% from Market prices.** Select the date and time of travel.

3

Simply login/register with that same main agency email account, and input the verification number you will receive via email.

4

Add quantity required and fill in Customer / agency information.

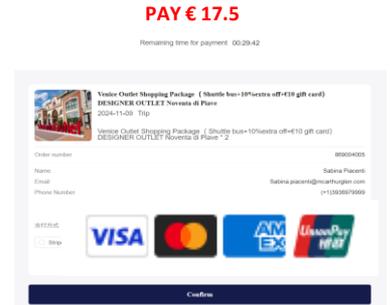
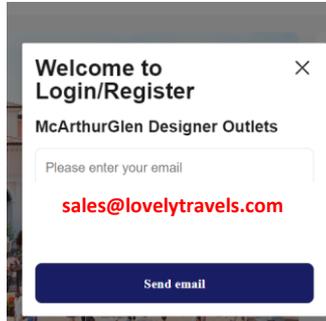
Book Now to continue to payment

5

Pay the NET DISTRIBUTION PRICE discounted by 30% via credit card.

Receive the tickets with no price shown to your main agency email account.

<https://mgbooking.tripodeck.com/?orderCusId=6977233>



## Booking placement: Travel agencies do not need to sign a contract to place a booking!

Start selling **Private transfers** at NET rates!

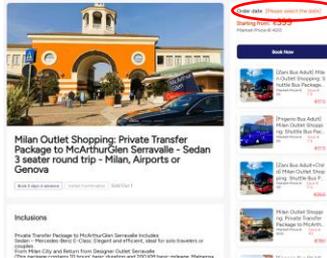
1

Access the MG Distribution Hub through the B2B link

<https://mgbooking.tripodeck.com/?orderCusId=6977233>

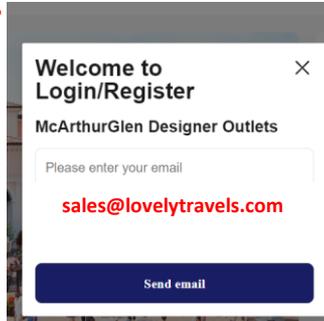
2

Access the Portal and choose your desired destination/Outlet. **Your prices are NET and discounted by 30% from Market prices.** Select the date of travel (must be more than 2 days in advance)



3

Simply login/register with that same main agency email account, and input the verification number you will receive via email.

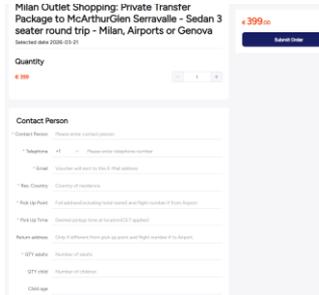


4

Fill in pick up and return information, and amount of pax.

Add in Credit Card Pre-Authorisation

Receive Thank you email from TripODeck



5

TripODeck sends booking form to supplier to approve, change or decline. TripODeck goes back to client to confirm and charge card, or unavailable and redirected to shuttle option



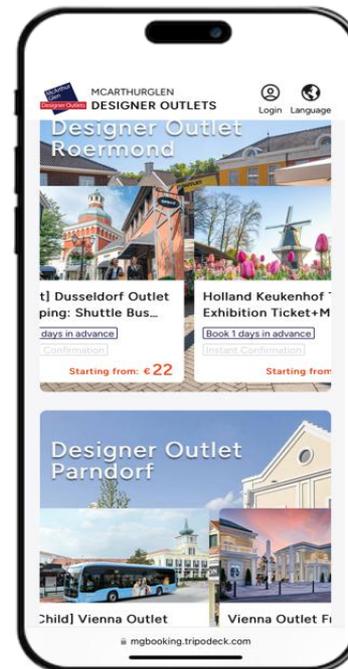
# AGENCY RATE STRUCTURE and PACKAGES

- **Shuttles transfers from main cities** (Milan, Venice, Rome, Vienna, Dusseldorf, Paris and more)
- **Self driving packages** (including Parking, additional discount on Outlet prices)
- **Private transfer packages** (Milan, Vienna)
- **Experience packages**

Discover all the available packages and use our B2B Travel Trade link to access your NET prices discounted by 30% on the official Market price.

<https://mgbooking.tripodeck.com/?orderCustId=6977233>

- Incorporate a Shopping experience in your customers' **travel package and mark up the cost at your advantage**: the ticket released will not show the price
- We are planning to add **more and more** experiences in the Hub, including more private cars and additional experiential packages.
- Book **last minute!** You can use the link from your mobile phone and you can sell the packages with only 24 hours in advance
- Cancellations are also possible (read Terms & conditions for each product booked as they vary). Refunds will be returned to the same credit card used within 5-7 days. Must email: [customer\\_service@tripodeck.com](mailto:customer_service@tripodeck.com) to confirm cancellation.



Contact your key account at McArthurGlen or send a mail to [tourism@mcarthurglen.com](mailto:tourism@mcarthurglen.com) to learn more.

# REQUEST YOUR TRAINING

Partners interested in cooperating, please connect with your McArthurGlen Key Account listed below :

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## **GCC Countries:**

Mr Vijay D Souza  
Sales Manager

@: [gcc.sales@mcarthurglen.com](mailto:gcc.sales@mcarthurglen.com)

## **India :**

Mr Harish Chhetri  
Head of Sales

@: [delhi@mcarthurglen.com](mailto:delhi@mcarthurglen.com)

Or

Mr Chetan Mota  
Sales Manager

@: [Mumbai@mcarthurglen.com](mailto:Mumbai@mcarthurglen.com)

## **Turkey:**

Mrs Mirey Goldag  
Sales Director

@: [eastmed@mcarthurglen.com](mailto:eastmed@mcarthurglen.com)

## **Your contact at TripODeck**

Shirley Zhu  
TRIPODECK TECHNOLOGY LIMITED

@:

[customer\\_service@tripodeck.com](mailto:customer_service@tripodeck.com)

Company address:  
Room 2A, 14/F, Chun Wo Comm  
Centre, 23-29 Wing Wo Street,  
Central, Hong Kong



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Thank you